



# Grand Rounds

## Contract Negotiations

**Date:** Thurs., May 31, 2018  
**Time:** 7:30 am—8:30 am  
**Place:** Monroe County Medical Society  
The Park at Allens Creek Rd.  
132 Allens Creek Road  
Rochester, NY 14618



**FREE FOR MCMS MEMBERS AND THEIR STAFF**

**Steven Gersz, Esq. will share his insights into how to negotiate a physician contract with these key considerations:**

- Job Description, Duties & Work Schedule
- Qualifying Contingencies
- Compensation Package
- Malpractice Insurance
- Term & Termination
- Understanding Non-Compete Covenants

### Program Registration Fees

MCMS & 7th District Members & Staff: Free  
Non-members: \$20 per person



### Presenter:

**Steve Gersz, Esq.**  
*Underberg & Kessler LLP*

From mergers and acquisitions to emerging technology companies, Steve has immersed himself in business and corporate law his entire legal career. He is a partner and immediate past chair of Underberg & Kessler's Corporate & Business Practice Group, and has extensive experience in the organization and development of business and professional entities; mergers, acquisitions and dispositions; equity and debt financings; and federal and state securities law.

As both an attorney and a community volunteer, Steve is actively involved in healthcare matters. He has represented physicians, medical groups and other health care providers on a wide variety of legal matters.

For more information, contact Ronaele King at (585) 473-7573 or [rking@mcms.org](mailto:rking@mcms.org).

## **MCMS Grand Rounds: Contract Negotiations — May 31, 2018**

*Online registration is available at [www.mcms.org](http://www.mcms.org)*

Name(s): \_\_\_\_\_

Practice Name: \_\_\_\_\_

Phone Number: \_\_\_\_\_ E-mail: \_\_\_\_\_

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**Registration Fees:** MCMS and 7th District Members: Free Non-members: \$20 per person

**\*Note to Nonmembers:** If you complete a MCMS membership application within three months, the registration fee will be applied to your first year's dues payment.

Payment of \$\_\_\_\_\_ is enclosed. (Check payable to "MCMS")  Please e-mail a receipt.

Please bill my credit card in the amount of \$\_\_\_\_\_

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Card Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_ Verification Code: \_\_\_\_\_

Address associated with card: \_\_\_\_\_ Zip: \_\_\_\_\_

Signature: \_\_\_\_\_

Send completed form and payment to:  
Monroe County Medical Society, 132 Allens Creek Rd., Rochester, NY 14618  
Fax: (585) 473-7641 Email: [rking@mcms.org](mailto:rking@mcms.org)

**MCMS Cancellation Policy:** Cancellation requests must be sent via e-mail to Ronaele King at [rking@mcms.org](mailto:rking@mcms.org) with "Cancellation Request" in the subject line. Correspondence must include event title, date and time, registrant's name, and payee's contact information. If cancellation notice is provided at least 7 days prior to the scheduled event, a refund may be requested, minus a 20% processing fee. If cancellation notice is provided at least 1 day prior to the scheduled event, a credit voucher will be issued for the full amount paid that may be used by anyone in the practice within one year of the original event date. Questions? Contact Ronaele King at [rking@mcms.org](mailto:rking@mcms.org) or at 585-473-7573.